# International Business Transactions: Trade & Economic Relations

Ву

## Ralph H. Folsom

Professor of Law
University of San Diego

### Michael Wallace Gordon

John H. and Mary Lou Dasburg Professor of Law University of Florida

# John A. Spanogle, Jr.

William Wallace Kirkpatrick Professor of Law The George Washington University

### Peter L. Fitzgerald

Professor of Law Stetson University College of Law

### AMERICAN CASEBOOK SERIES®

**WEST** 

A Thomson Reuters business

# SUMMARY OF CONTENTS

		Page
PREFACE		v
	NTS	
PART 1	. THE CONDUCT OF BUSINESS IN THE WORLD COMMUNITY	
Chapter 1. (	Commerce or Isolation: The Decision to Trade	2
Chapter 2.	The Actors: The Nations and Institutions of	
Interna	tional Trade	13
Section 2.1	Who Are the Foreign Traders?	
Section 2.2	Nonmarket Economies and State Trading Organiza- tions	17
Section 2.3	Dependent, Developing and Advanced Developing Countries. The New International Economic Order and a Law of Development	
Section 2.4	International Economic Institutions	20
Section 2.5	The Role of Counsel in International Business	
~		-
	orms of International Business	44
Section 3.1	Trading Goods Across Borders: Exports and Imports	44
Section 3.2	Licensing Production Abroad	46
Section 3.3	Foreign Investment	48
PART	2. REGULATION OF INTERNATIONAL TRADE	
Chapter 4. T	ariff and Nontariff Import Barriers	53
Introduction 4.0	0 An Overview	53
Problem 4.1	The World Trade Organization: Oxicorp Trades With	
	Nonmarket and Transition Economies	55
Problem 4.2	Customs Classification and Valuation: Peanut Butter	
D 11 / 4	and Jelly Swirl From China	85
Problem 4.3	Nontariff Trade Barriers: Shrimp From India and Beef	
D 11 44	From Europe	147
Problem 4.4	Free Trade Agreements and Customs Unions: Japan's Perspective	101
Problem 4.5	Tariff Preferences for Developing Nations: Import	181
	World and Leather Goods	215
Problem 4.6	Contract Preferences for Local Producers: Government	210
	Procurement of Photocopiers	251
	± -	

		Page
Chapter 5. Re tition	esponses of Domestic Producers to Import Compe-	281
	The Framework for Providing Protection From Import	201
introduction 6.5	Competition	281
Problem 5.1	Subsidies and Countervailing Duties: Tires From Canada	296
Problem 5.2	Antidumping Duties: Supercomputers to the United States	340
Problem 5.3	Escape Clause (Safeguard) Proceedings: Sneakers From Indonesia	387
Chapter 6. Ex	ports	414
	Controlling and Promoting Exports	414
Problem 6.1	Export Controls: Roll-on Ball Bearings to Europe and the Middle East	420
Problem 6.2	International Economic Boycotts: Machine Lathes to Cuba and Qatar	453
Problem 6.3	Questionable Payments to Foreign Officials: Processed Foods in Nigeria	485
Problem 6.4 '	Trade in Services: Section 301 Proceedings, The GATS and U.S. Insurance Exports	519
P	ART 3. TRANSFERS OF TECHNOLOGY	
Chapter 7. L Property	icensing, Theft and Protection of Intellectual	546
	Intellectual Property and International Transactions	546
Problem 7.1	Protection of Intellectual Property: Pirated and Gray Market Rockers™ Music	558
Problem 7.2	Protection of Intellectual Property: Section 337 Proceedings, Special 301 Procedures, Trips and	
	Pharmaceuticals from Thailand	595
Appendix. Th	e European Union	628
-		050